



General Terms and Conditions for the Purchase of Goods

§ 1 Scope of application; Form

- (1) The present General Terms and Conditions for the Purchase of Goods ("GTC") shall apply to all business relationships by and between us and our business partners and suppliers ("Vendor"). These GTC shall only apply if the Vendor is an entrepreneur (Sec. 14 BGB (German Civil Code)), a legal entity under public law, or a public separate estate.
- (2) These GTC shall particularly apply to agreements on the purchase and/or the delivery of movable objects ("goods"), without regard to whether the Vendor manufactures the goods itself or purchases from suppliers. Unless agreed otherwise in writing, these GTC shall be deemed a general framework agreement, also for similar future contracts in its valid version at the time of our order to the Vendor, or in the version most recently communicated to the Vendor in text form, without us having to refer back to it in every individual case.
- (3) These GTC shall apply exclusively. Deviating, conflicting, or amending Vendor terms and conditions shall only be included in the agreement, if and insofar as we expressly agreed to their application in writing. This requirement for consent shall apply in any case, for instance also if we accept the Vendor's delivery without reservations knowing its terms and conditions.
- (4) Agreements concluded with a Vendor in the individual case (including ancillary verbal agreements, amendments, and changes) shall in any case prevail over the present GTC. For the content of such agreements, subject to evidence to the contrary, a written contract or our written confirmation shall be decisive.
- (5) Legally relevant declarations and notifications by the Vendor with regard to the agreement (e.g. setting of deadlines, warning, withdrawal) shall be made in writing (e.g. letter, email, fax). Statutory form requirements shall remain unaffected as well as additional proof regarding the legal authorization of the declaring party, in particular in the case of doubt.





KÜNNE GRUPPE

(6) References to the application of statutory provisions shall only have clarifying meaning. Therefore, statutory provisions apply even without such clarification, unless they are directly amended or explicitly excluded in these GTC.

§ 2 Conclusion of contract

- (1) Our order shall become binding at the earliest upon its written submission or our written confirmation. Prior to acceptance, the Vendor shall notify us of obvious errors (e.g. typos and calculation errors) and incompleteness of the order, including the order documents, for the purpose of correcting and/or completing the same; otherwise, the contract shall be deemed not concluded.
- (2) The Vendor shall confirm our order within a period of 5 (five) working days in writing or, as the case may be, by delivering the goods without reservations (acceptance).

§ 3 Delivery time and default

- (1) The delivery time stated by us in the order shall be binding. If the delivery time is not stated in the order and was not agreed otherwise, it shall amount to two weeks after the conclusion of the contract. The Vendor shall be obligated to immediately notify us in writing if it can presumably not adhere to agreed delivery times - irrespective of the reasons.
- (2) If the Vendor does not perform its contractual duties at all or not within the agreed delivery time, or if it is in default, our rights – in particular to withdrawing and payment of damages - shall be defined according to the statutory provisions. The regulations in para. 3 shall remain unaffected.
- (3) If the Vendor is in default, we may assert aside from additional statutory claims payment of a lump-sum compensation for the damage caused by the default in the amount of 1% of the net price per completed calendar week, however, no more than a total of 5% of the net price of the delivered goods in default. We reserve the right to





provide evidence of damage in excess of such amount. The Vendor retains the right to prove that no damage or only significantly smaller damage was incurred.

§ 4 Performance; delivery; passing of the risk; acceptance delay

- (1) Without our prior written consent, the Vendor shall not be entitled to have third parties (e.g. subcontractors) render the performance owed by it. The Vendor shall bear the procurement risk for its performance, unless otherwise agreed in writing.
- (2) Domestic delivery in Germany to the location designated in the order shall be made free of charge. Should the destination not be designated and nothing else has been agreed in writing, delivery must be made at our company seat in Hemer. The respective destination shall also constitute the place of performance for the delivery and a potential supplementary performance.
- (3) Each delivery must contain a delivery note with a date (issuance and shipping), delivery content (item number and quantity), as well as our order ID (date and number). If the delivery note is missing or incomplete, processing and payment delays resulting therefrom shall not be our responsibility. Separately from the delivery note, an according shipping notification with the same content is to be sent to us. If and to the extent as requested by us or is customary in the industry, the Vendor shall also provide the required test certificated to us.
- (4) The risk of accidental loss or deterioration of the goods shall pass to us upon handover at the place of performance. If a formal acceptance is agreed, the same shall be decisive for the passing of the risk.
- (5) Whether we are in default with regard to taking resp. accepting the goods, shall be determined in accordance with the statutory provisions. The Vendor shall expressly offer us the performance owed by it also in cases where a particular or determinable calendar time has been agreed for an action or cooperation on our part (e.g. providing material). If the contract concerns goods to be specifically manufactured by the Vendor for us, the





Vendor shall only have additional rights if we were obligated to cooperate and intentionally or in a grossly negligent manner failed to do so.

§ 5 Prices and terms of payment

- (1) The price stated in the order shall be binding. All prices include statutory sales tax, unless such sales tax is posted as an additional item.
- (2) Unless agreed otherwise in writing, the price includes all services and ancillary services by the Vendor (e.g. assembly, installation, etc.) as well as all ancillary costs (e.g. proper packaging, transportation costs, including potential transportation and liability insurance, etc.).
- (3) The agreed price shall be due for payment within 30 calendar days as of complete delivery and service (including a potentially agreed acceptance) as well as receipt of a proper invoice. If we make payment within 14 calendar days, the Vendor shall grant us a 3% discount on the net amount of the invoice. In the case of a bank transfer, payment shall be deemed to be made on time if our transfer order is submitted to our bank prior to the end of the payment period; we shall not be at fault for delays in the banks participating in the transaction.
- (4) We shall not owe any interest payable after the due date. The statutory provisions shall apply to cases of payment default.
- (5) We are entitled to the rights to offset and retention as well as the plea of the unfulfilled contract within the scope of statutory provisions. We are in particular entitled to retain payments which are due if we still have claims resulting from incomplete or deficient performance against the Vendor.
- (6) The Vendor shall only have a right to offset and retention in the event of legally established or undisputed counterclaims.





§ 6 Non-disclosure and transfer of title

- (1) We reserve proprietary rights and intellectual property rights to illustrations, plans, drawings, calculations, instructions, product specifications, and other documents. Such documents shall exclusively be used for contractual purposes and are to be returned to us upon fulfillment of the contract. The documents shall be kept secret vis-à-vis third parties, including after the contract ended. The non-disclosure obligation shall only cease to exist if and to the extent that the knowledge contained in such documents has become public, at the earliest however 5 years after fulfillment of the contract.
- (2) The above-mentioned provision shall apply to materials (e.g. software, finished and half finished products), respectively, as well as to tools, templates, prototypes, and other objects which we provide to the Vendor for manufacture. Such objects shall be stored separately as long as they are not being processed at the Vendor's cost and be insured adequately against destruction and loss.
- (3) Processing, mixing, or compounding (subsequent processing) of objects provided is performed for us by the Vendor. The same shall apply to subsequent processing of the delivered goods by us so that we are deemed manufacturer and acquire ownership of the product at the latest during subsequent processing pursuant to the statutory provisions.
- (4) The title to the goods shall pass to us upon delivery without taking into account the payment of the purchase price. However, in the individual case, if we accept an offer by the Vendor, according to which the transfer of title shall be conditional upon payment of the purchase price, this reservation of title shall cease to exist at the latest upon payment of the purchase for the delivered goods. During ordinary course of business, we shall always remain authorized to the resale of the goods prior to payment of the purchase price subject to our assignment in advance of receivables resulting herefrom to the Vendor. In any case excluded shall be all other forms of reservation of title.





§ 7 Defects; Warranty

- (1) Unless otherwise agreed hereinafter, the statutory provisions shall apply to our rights in terms of material defects and deficiencies in title of the goods (including wrong and short delivery as well as improper assembly, deficient assembly or operating instructions) and to other violations of obligations owed by the Vendor.
- (2) Pursuant to the statutory provisions, the Vendor shall in particular be liable for the goods having the agreed quality upon the passing of the risk to us. The agreed quality shall in any case comprise such product specifications which are in particular by designation or reference in our order part of the respective agreement or were included in the agreement in the same manner as the present GTC. It does not make a difference whether the product specification comes from us, the Vendor, or the manufacturer.
- (3) In deviation from Sec. 442 para. 1 sentence 2 BGB (German Civil Code), we shall have unlimited warranty claims even if we were not aware of the defect at the conclusion of the contract due to gross negligence.
- (4) The statutory provisions regarding our duty to examine the goods and notify the Vendor of any defects shall apply subject to the following stipulation: Our duty to examine shall be limited to defects which are clearly noticeable during our incoming goods inspection and our inspection of the shipping documents (e.g. damage due to transportation, wrong and short delivery) or which become obvious when taking samples under our quality assurance process. If an acceptance is agreed, there shall be no obligation to examine. Apart from that, it depends to what extent an examination in consideration of the circumstances of each individual case is practical under the proper course of business. Our duty to notify the Vendor of a defect discovered at a later time shall remain unaffected. Regardless of our duty to examine, our notification shall be deemed in due time if it is sent within 14 working days as of the discovery, or in the case of obvious defects, as of the delivery.
- (5) Subsequent performance also includes disassembly of the defective goods and a new installation, insofar as the goods were installed into a different object in accordance with their intended purpose. The costs incurred by the Vendor for the purpose of examination





KÜNNE GRUPPE

and subsequent performance (including potential disassembly and installation costs) shall also be borne by it if it becomes obvious that actuality, there was no defect. Our liability for damages in the event of unjustified warranty claims shall remain unaffected; insofar, we shall only be liable if we discovered or did not discover due to gross negligence that there was no defect.

- (6) Should the Vendor fail to fulfill its obligation of subsequent performance by means of remediation of the defect (subsequent improvement) or delivery of goods free of defects (replacement delivery), as we may choose – within a reasonable period set by us, we may select to remedy the defect ourselves and demand compensation from the Vendor for the expenditures required or an according advance payment. If the subsequent performance by the Vendor failed or is unreasonable for us (e.g. due to urgency, endangerment of operational safety or impending occurrence of unreasonably dangerous damage), determining a time period will not be necessary; we will immediately notify the Vendor of such circumstances, if possible, even before the occurrence.
- (7) Incidentally, we shall be entitled to purchase price reduction or termination of the contract in the event of a material defect or deficiency in title pursuant to the statutory provisions. Moreover, we have a claim for damages and reimbursement of expenditures pursuant to the statutory provisions.

§ 8 Vendor's liability; Indemnification; Insurance

- (1) The Vendor shall indemnify us from any third-party claims, be it product safety, product liability or similar claims, if and insofar as the cause for such claims stems from its domain of authority and organization and it is liable itself in relation to third parties.
- (2) Within the context of its obligation to indemnify, the Vendor shall reimburse us for all expenditures which may arise from or in connection with claims brought by third parties, including recalls issued by us. We shall inform the Vendor regarding content and scope of recall measures – insofar as possible and reasonable – and provide it with the opportunity to make a statement. Additional statutory claims shall remain unaffected.





(3) The Vendor shall conclude and maintain product liability insurance with a lump-sum coverage of at least ten million EUR per occurrence of damage.

§ 9 Statute of limitation

- (1) The mutual claims of the contractual parties shall expire and become time-barred according to the statutory provisions, unless stipulated otherwise below.
- (2) In deviation from Sec. 438 para. 1 No. 3 BGB (German Civil Code), the general statute of limitation for warranty claims shall be 3 years from the passing of the risk. Insofar as an acceptance is agreed, the period of limitation shall begin with the acceptance. The 3-year statute of limitation shall also apply accordingly to claims from deficiencies in title, whereby the statutory period of limitation for actio in rem regarding third parties (Sec. 438 para. 1 No. 1 BGB (German Civil Code)) shall remain unaffected; moreover, claims from deficiencies in title shall not lapse in any case as long as a third party can assert a right in particular due to the lack of a statute of limitation against us.
- (3) The periods of limitation of the sale of goods law, including the above-mentioned extension, shall apply in the statutory scope to all contractual warranty claims. Insofar as we have non-contractual claims for damages due to a defect, the regular statutory period of limitations shall apply provided the application of the periods of limitation of the sale of goods law does not result in a longer period of limitation in the individual case.

§ 10 Applicable law; place of jurisdiction; Severability

- (1) The law of the Federal Republic of Germany shall apply to these GTC and to the contractual relationship between us and the Vendor. The United Nations Convention on Contracts for the International Sale of Goods (CISG) shall be excluded.
- (2) The exclusive place of jurisdiction for all disputes arising from or in connection with the contractual relationship shall be our business seat. However, in all cases, we shall also be entitled to bring an action at the place of performance of the delivery pursuant to the





KÜNNE GRUPPE

present GTC or a prevailing individual agreement or at the general place of jurisdiction of the Vendor.

3. Should a provision of these GTC be or become partially or fully invalid, this shall not affect the validity of the remaining provisions of these Conditions. The parties hereby already agree at this point in time to replace any invalid provisions with effective provisions which come as close as possible to achieving the economic purpose intended by the parties.